



UAE's
Preferred IT Partner

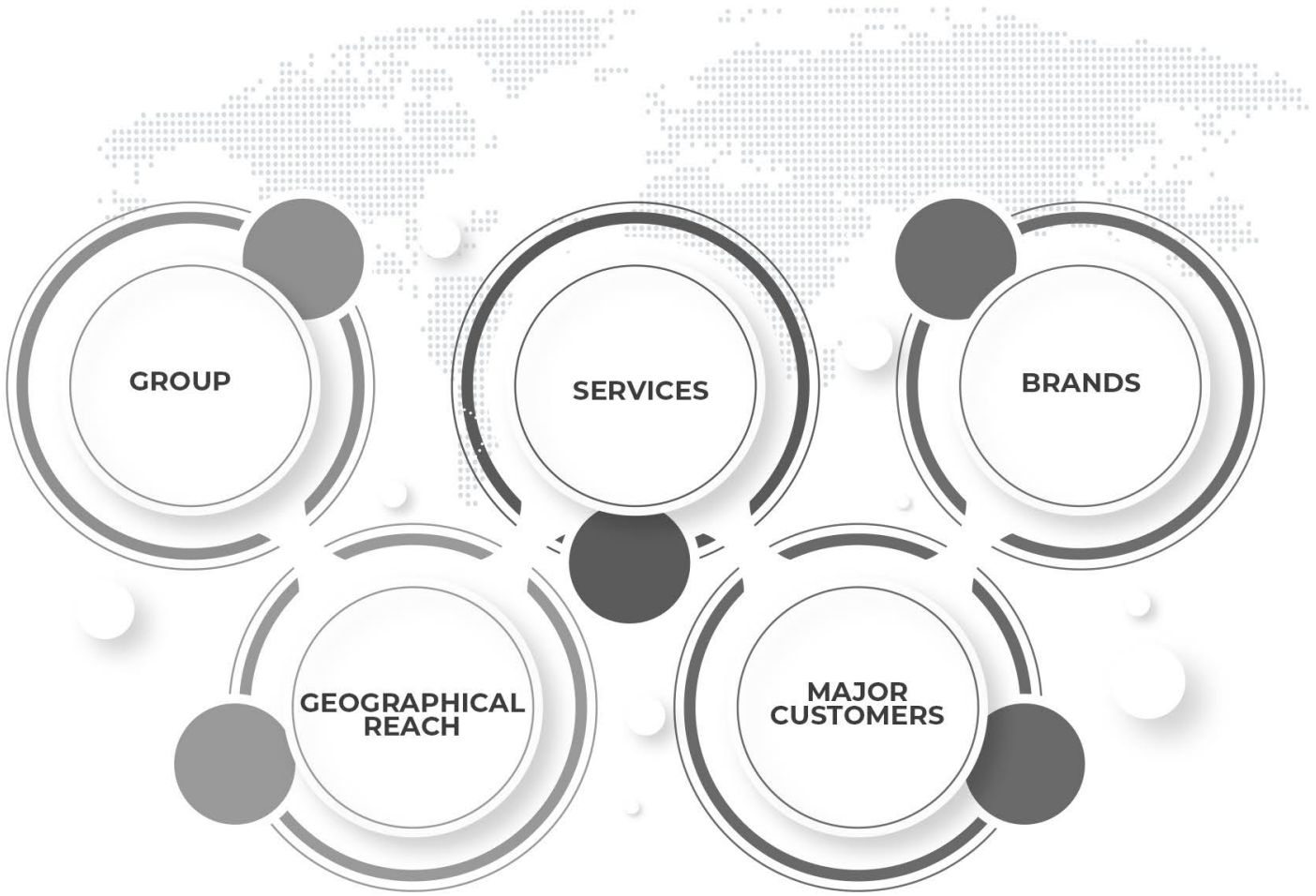
SINCE
2013



www.maxtouchgulf.com

DUBAI JEBEL ALI ABU DHABI AL AIN





GROUP

2003

**Inception of
Maxtouch Computers**

2005

**Maxxcom FZE
Office & Warehouse Jebel Ali, Dubai**

2009

**Maxxcom Computers
Abu Dhabi**

2021

**Maxxcom Computers
Al Ain**

2022

**Maxtouch Group HQ
Grosvenor Business Tower
Barsha Heights**



GEOGRAPHICAL REACH



DUBAI

**Dedicated Sales,
Presales & Post sales Engineers**



ABU DHABI

**Dedicated Sales,
Presales & Post sales Engineers**



AL AIN

**Dedicated Sales,
Presales & Post sales Engineers**



SERVERS & STORAGE SOLUTIONS:

MaxTouch Computers LLC is proud to be dealing with industry leading, enterprise grade, purpose built products to provide leading solutions for servers and data storage.

MaxTouch Computers LLC is a leading system integrator, certified by SIRA in Dubai and MCC in Abu Dhabi for deploying cutting edge server and storage solutions in the Banking, financial services and insurance (BFSI) sector

We have current partnership agreements with following leading Enterprise grade Purpose built Servers and Storage Solutions;



We have existing partnerships with the following leading Purpose Built Vertical based Storage Solutions;



MSP - MANAGED SERVICE PROVIDER

Maxtouch MSP Services:

- Maxtouch(MSP) can deliver services, such as network, application, infrastructure and security, via ongoing and regular support and active administration on customers' premises, in our MSP's data center (hosting), or in a third-party data center (colocation or hybrid) deliver our own native services in conjunction with industry leading providers' services.
- Benefit of choosing an MSP model is that customers can now focus more on their core business activity and offload non core activities like IT, AV, Networking, etc.. to us.
- **We can provide the following services under our MSP model:**
 - IaaS – Infrastructure as a Service
 - SaaS – Software as a Service
 - NaaS – Networking as a Service
 - AVaaS – Audio Visual as a Service
 - EaaS – Everything as a Service



IAAS - INFRASTRUCTURE AS A SERVICE

Benefits of using Maxtouch MSP for your IaaS needs:

Budget-friendly pricing:

Since you're practically leasing the equipment from us, IaaS eliminates the need to make costly investments in procuring, installing, and managing hardware. Further savings can be realized from the cloud's utility-based billing model.

Simplicity:

The cloud is designed to simplify the task of IT management. A virtual infrastructure presents its own unique management challenges, MSPs are spared the burden of maintaining and securing additional hardware where Maxtouch MSP can help you in this journey.

Scalability:

IaaS gives you an enterprise infrastructure and all the scalability that comes with it at the fraction of your cost, Maxtouch MSP can provide the necessary capacity on a scalable model.

Mobility:

Like any cloud service, an IaaS solution can be accessed from anywhere, on any device. This gives Maxtouch MSP the ability to offer on-the-go access that ensures mobile clients can remain productive regardless of location.

Business continuity:

IaaS minimizes significant downtime and data loss by eliminating single points of failure. This redundant configuration ensures that Maxtouch MSPs can quickly recover from disaster and keep your data protected.



SAAS - SOFTWARE AS A SERVICE

Benefits of using Maxtouch MSP for your SAAS needs:

Agility – Maxtouch MSP SaaS offerings are built with the idea that we are ready to continually adapt to the market, customer, and competitive dynamics. We are structured to continually embrace new pricing models, new market segments, and new customer needs to give the best in class customer experience.

Operational efficiency – Our SaaS offerings rely on operational efficiency to promote scale and agility. This means putting into place a culture and tooling that is focused on creating an operational footprint that promotes frequent and rapid release of new features. It also means having a single, unified experience that allows you to manage, operate, and deploy all customer environments collectively.

Frictionless onboarding – As part of being more agile and embracing growth, customers also place a premium on decreasing any friction in the tenant customer onboarding process. Maxtouch MSP SaaS Offerings focus on all aspects of the customer experience, with specific emphasis on the repeatability and efficiency of the overall onboarding life-cycle.

Innovation – SaaS is all about putting in place the foundational elements that allow you to innovate. Customers want to react and respond to users needs in SaaS model. Maxtouch MSP SaaS offerings are continuously developed and innovated to be innovation first.

Growth – SaaS is a growth-centric business strategy. Aligning all the moving parts of the organization around agility and efficiency gives SaaS organizations the ability to target a growth model. Maxtouch MSP SaaS offerings help you achieve the desired growth and unlock limitless potential.





NAAS - NETWORK AS A SERVICE

Benefits of using Maxtouch MSP for your NAAS needs:

Zero-tolerance security - Maxtouch MSP by providing NaaS can successfully overcome challenges and achieve objectives like zero-tolerance of downtime, security mishaps, uptime, threat intelligence and mitigation capabilities.

On-demand scalability and reliability - Maxtouch MSP by providing NaaS can instantly help in scalability and reliability by ensuring multi-tenant environments with high availability environments to scale.

Getting new customers with NaaS platform - Customers can attract prospects as well as retain existing users with a broader range of high-demand, low-risk service offering by using NaaS solutions provided by Maxtouch MSP

On-demand interconnection - Most NaaS partners can offer scalability and reliability, but they are not agile and flexible enough. An on-demand connectivity platform allows customers to have full control over their network services as provided by Maxtouch MSP NaaS Offerings.

Business differentiation - Maxtouch MSP NaaS Offerings are the forefront of new business acquisition so that customer can focus on their core business and leave the rest onto us.

FORTINET
Authorized Partner

aruba
a Hewlett Packard
Enterprise company

 **HUAWEI**


CISCO
Authorized Partner



AUDIO VISUAL AS A SERVICE

AVaaS allows you to outsource your audio visual hardware and technology but it also includes remote managed services and on-site support.

The benefits of Audio Visual as a Service:

- › Contractual Agreement
- › Monthly fee paid by the client that includes equipment costs, support personnel and software licenses
- › Reduced upfront expenses
- › Included service agreements
- › Regular upgrades
- › Scheduled proactive maintenance



BenQ

SAMSUNG



MAJOR CLIENTS

Banking



Oil and Gas



Hospitality



Education



Construction & Developers



Healthcare



PARTNERSHIPS

aruba
a Hewlett Packard
Enterprise company



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FORTINET
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TOSHIBA
Leading Innovation >>>

Ruijie
Authorized Distributor



ViewSonic
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 **Microsoft**
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CISCO
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 **HUAWEI**

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HIKVISION

VSONIC
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DELL
Technologies

Lenovo

WISeNET
SAMSUNG

AVAYA

Alcatel-Lucent 

AXIS
COMMUNICATIONS
Authorized Partner

SONICWALL





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